

CUSTOMER STORY



CPC LOGISTICS, INC.



CPC Logistics is avoiding large and unpredictable expenses by proactively addressing safety with Vigillo and SambaSafety solutions

CPC Logistics, headquartered in St. Louis, Missouri, is a provider of professional driver services for many of the top private truck fleets in North America. With a network of over 20 regional offices located throughout the United States, Canada and Puerto Rico, CPC Logistics provides transportation services to customers in over 300 locations.

CHALLENGE

Enable better compliance and address CSA and driver issues more effectively

Managing a mix of company fleets and driver and vehicle operations for customers, CPC Logistics required the means to enhance its oversight and vigilance of CSA and driver issues related to inspections and unsafe driving behaviors, Hours of Service violations and driver qualifications.

A key factor for the company was the ability to use a single platform to manage this activity for all of its company and customers' drivers and equipment and to use a repository of accurate and current information to view performance metrics.



“Vigillo and SambaSafety products have provided us with a higher level of protection against large and unknown costs to defend, resolve and settle legal and liability issues stemming from accidents or violations. We’re confident that we’ve avoided those expenses, and saved time, through the proactive ability of Vigillo CSA Scorecards and Roadside Resume, and Samba Safety Driver Risk Management solutions to take the guesswork out of the equation and allow us to stay on top of potential problems.”

—ROBERT J. BOYICH, CTP, EXECUTIVE VICE PRESIDENT

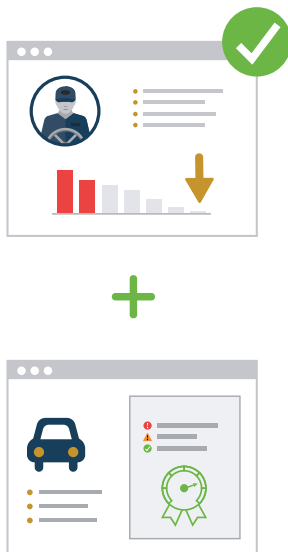
LOCATION: St. Louis, Missouri

DRIVERS: 1000+

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SOLUTIONS

CPC Logistics is using Vigillo and SambaSafety products for two fleets it owns and operates in the U.S. and Canada, and as a service for clients.

Vigillo CSA Scorecards have been in use at CPC Logistics for more than three years and the company has employed **Roadside Resume** for about one year. The CSA solutions focus on drivers and locations and provide more than 100 interactive reports that enable trend and root cause analyses.

Roadside Resume incorporates Motor Vehicle Record (MVR) and CSA monitoring in a single report, providing a commercial driver profile displaying CSA scores, citations, actions, endorsements and medical certificates. The comprehensive view of a commercial driver's compliance, risk and safety profile is integrated with public, telematics and other third party data sources.

SambaSafety Driver Risk Management (DRM) is being used by CPC Logistics for its largest customer with more than 1,000 drivers. Through the collection, correlation and analysis of motor vehicle records, court data, status checks, accident and incident data, compliance information and medical certifications, DRM automates the risk management process to deliver a comprehensive view of driver behavior and performance.

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RESULTS

Protection against large unknown and unpredictable expenses



With the ability to manage company fleets and driver and vehicle operations for customers using Vigillo and SambaSafety products, CPC Logistics is proactively addressing issues with drivers and CSA violations. In addition to **savings in administrative time, the solutions eliminate the cost of defending, resolving and settling legal and liability issues stemming from accidents or violations.**

CPC Logistics uses **Vigillo CSA Scorecards** and **Roadside Resume** to monitor inspections, Hours of Service violations and driving behaviors. The comprehensive and consolidated snapshot of individual drivers leads to opportunities for effective coaching about unsafe operating practices.

Collecting that visibility into a single repository of information is also a proactive resource for metrics that are used to address CSA compliance issues, such as Maintenance BASIC violations related to company vehicles and equipment that is leased by customers.

With **SambaSafety Driver Risk Management**, CPC has information on driver license and endorsement status as well as citation or violations in personal vehicles earlier so it can resolve issues and ensure it is always operating legally.



“One of the more valuable aspects of Vigillo products in our operation is the ability to monitor maintenance issues that come up with customer vehicles, which are often maintained by outside parties. That is also one aspect of the customization that Vigillo provided to meet our unique needs. Vigillo and SambaSafety are staffed by industry intelligent people with a can do attitude that is focused on meeting customer centric requirements.”

—ROBERT J. BOYICH, CTR, EXECUTIVE VICE PRESIDENT

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